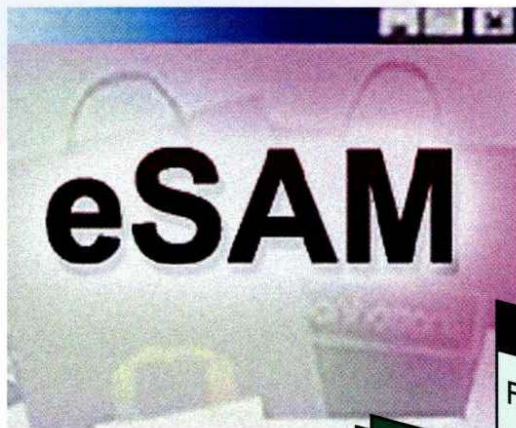


eSAM

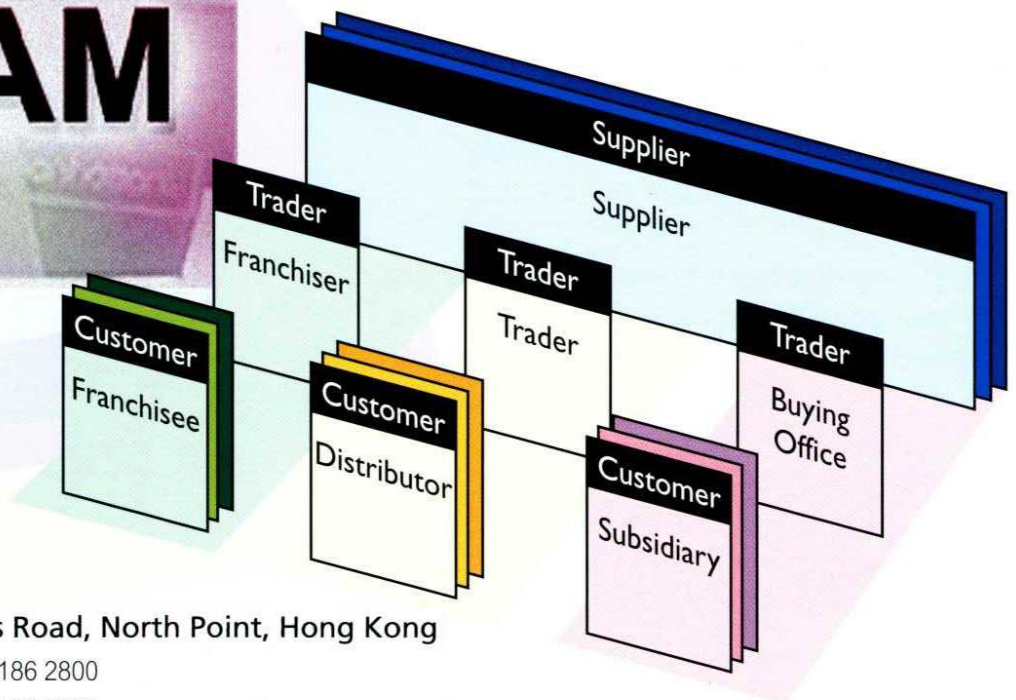
B2B e-Commerce system for Supply chAin Management



eSAM is a B2B e-Commerce system for supply chain management. It can be adopted for franchise operation as well as for buyers and distributors. Some deployment examples are shown in the following diagram.



eSAM is based entirely on Internet / Intranet technology to facilitate system deployment over a wide geographical area.



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Highlights

General Features

- ◆ Provision of a bulletin board for the trader to post messages to different customers, suppliers and freight forwarders.
- ◆ Stringent security access control at screen, function and report levels.
- ◆ Catalog set up with different pricing and multi-currency capability.
- ◆ Special industry adaptation: capable of handling stroke, color and size variations for the garment industry.

Catalog Set Up

Master catalog can easily be set up:

- ◆ Different attributes for different products.
- ◆ Images can be added for each product.
- ◆ Multi-supplier per product.
- ◆ Catalog set up can be individualized for different franchisees.
- ◆ Different price structures for same product with different attributes : e.g. color or size.
- ◆ Margin set up can be individualized per customer.

Order Processing

Customers can place orders online. The system is tailored for ordering in bulk:

- ◆ Order amendment by customer is provided.
- ◆ The complete order and approval history can be retrieved by the customer, trader and supplier.
- ◆ Workflow is utilized for order approval / confirmation by different parties with different approval limits.
- ◆ Provision of tools to facilitate customers to perform profitability analysis and budget set up.

Supplier

The supplier is capable of confirming orders

online, to plan for production and to coordinate shipment upon completion of production. Late shipment can be notified immediately.

Freight Forwarding

The freight forwarder can plan for the shipment by tracking shipment information on the order.

Invoice Processing

Invoice to the customers can be generated when the goods are ready for shipment. On the other hand, suppliers can also send invoice online and eSAM will auto-match the invoice to the respective purchase order.

Traders

Traders can set up the following parameters for control purpose. For example,

- ◆ Pre-defined order limits for each customer.
- ◆ Pre-defined credit limits for shipment for each customer.

MIS Reports

- ◆ MIS reports are provided in MS Excel format to facilitate further data manipulation. Furthermore, an OLAP database is provided for ad hoc data analysis.

Server Platform

- ◆ MS NT Server, MS Internet Information Server (IIS), MS Site Server
- ◆ Microsoft Transactor Server (MTS), MS SQL Server

Client Platform

Any Internet browser