

What's

New

Head Office:

5th Floor
663 King's Road
North Point
Hong Kong

www.excel.com.hk

Copyright © Excel Technology

Excel

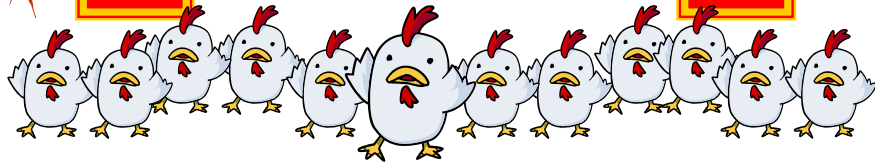
志鴻科技

志鴻集團 恭賀新禧

生意興隆

Gong Xi Fa Cai!
Excel Group and its
companies wish you
a happy, healthy
and prosperous
Year of Rooster!

心想事成



Excel Received The "Deloitte Tech Fast 500 Asia Pacific 2004" Award

We are very pleased to announce that Excel has recently been awarded the "Deloitte Tech Fast 500 Asia Pacific 2004" by the Deloitte Technology Fast Asia Pacific 500 Program. The Program recognizes the fast growing technology companies across Asia Pacific and industry sectors and is sponsored by Deloitte's Technology, Media & Telecommunications (TMT) industry group.

Ms. Peggy Chan, Chairman & CEO of Excel, says, "We are very delighted to receive this award from the Program again this year. The award signifies Excel's continuous dedication and commitment towards business excellence. Being the 2nd time winner since 2002, we will continue to offer even more innovative products and services to our customers and to create more values to our employees, partners and shareholders."



Excel Shanghai Office Moves

To cope with our further expansion in China, the Excel Shanghai office has recently moved into a new office building, OOCL Plaza, located in the heart of Shanghai.

The new Excel Shanghai office is located in the metropolitan district of Jingan and is near to major transportation routes and commercial zones in the city. It will become our base in serving our customers in Shanghai and the Eastern China area, as well as the development center of our logistics solutions.



Excel Formed Partnership with Singapore's Security Systems Solution Provider – Data Security Systems Solutions



Excel is pleased to announce its signing of a partnership agreement with Data Security Systems Solutions Pte Ltd (“DSSS”), a Singaporean security systems solutions provider, to resell its *2-factor Authentication Server* to the banking and finance industry in Hong Kong.

To take advantage of its first joint marketing opportunity with Excel in Hong Kong, DSSS presented its company and showcased its security products in the Sun Microsystems' *Financial Services Solutions Forum 2004* which was held at the JW Marriott Hotel on December 16, 2004.



The DSSS's 2-factor authentication solution is a comprehensive solution that places much emphasis on the flexibility of security adoption: it allows an organization to employ different authentication means for each individual customer, including token, SMS, e-cert as well as PIN mailer. Thus, allowing a gradual approach to organizations to move their customers to a higher level of security option.



For enquiries of DSSS products, please email to marketing@excel.com.hk

Head Office:

5th Floor
663 King's Road
North Point
Hong Kong

www.excel.com.hk

Copyright © Excel Technology

Excel

志 鴻 科 技

Excel Provides Complete Auto Car Loan System To Automobile Companies In China

Excel is pleased to announce that its subsidiary in Beijing *Excel System*, has successfully launched a comprehensive car loan system for *Volkswagen Finance (China) Co., Ltd* to support its fast growing business in China. *Volkswagen Finance* is the first wholly foreign owned auto finance company in China and a subsidiary of Europe's largest provider of automobile financial services – *Volkswagen Financial Services AG*.

The complete auto car loan system, which is developed using Excel's flagship products – **LOS** (Loans Origination System) and **LOANS** (Loan Processing and Management System), enables *Volkswagen Finance* to start offering an innovative and brand new auto finance product for the Chinese market. The new system supports the entire car loan business operations, from application origination, processing to collection. The system also provides electronic payment interfaces using the payments gateway to designated banks in China.

Mr. Klaus-Uwe Schaffrath, General Manager of Volkswagen Finance (China) Co., Ltd. said in an official ceremony recently held in Beijing, China:

“Volkswagen Finance (China) Co., Ltd. provides convenient and progressive solutions for the private Chinese customers. We are the innovation leaders in this business field. The customer obtains all the products required for his or her mobility directly in the dealer showroom. We are thus transferring the Group's one-stop shopping strategy to the Chinese market.”



To learn more about Excel's Loans products, please visit www.excel.com.hk or email to marketing@excel.com.hk.

What's
New

Head Office:

5th Floor
663 King's Road
North Point
Hong Kong

www.excel.com.hk

Copyright © Excel Technology

Excel

志 鴻 科 技

What's

New

Excel Launched A Securities Trading and Settlement System in Wing Lung Bank

Excel is pleased to announce that it has successfully launched its enterprise securities trading and settlement system (“**InterTrade**”) in Wing Lung Bank (“WLB”) to support its rapidly growing securities business in Hong Kong. Wing Lung Bank, founded in 1933, is one of the oldest local Chinese banks in Hong Kong with 35 local branches, 2 overseas branches in USA and the Cayman Islands, and 2 representative offices in China.

InterTrade provides WLB a rich set of functions in account management, order processing, margin control, dealer operation and risk management. It allows WLB’s customers to trade stocks through a number of channels, including internet, with high degree of automation. The integration between **InterTrade** and WLB’s banking system allows the customers’ money to be switched between their banking and investment accounts with great ease.



Mr. Tam Po Chiu, Assistant General Manager of Wing Lung Bank, says,

“With InterTrade, the securities trading business of WLB can be tightly integrated with the bank’s other computer applications, thus providing higher leverage of efficiency and cost-effectiveness. We can now offer broader scope and wider range of securities services, enhancing our existing Internet, IVRS and other value-added features to our customers.”



To learn more about Excel **InterTrade**, please visit www.excel.com.hk or email to marketing@excel.com.hk.

Head Office:

5th Floor
663 King's Road
North Point
Hong Kong

www.excel.com.hk

Copyright © Excel Technology

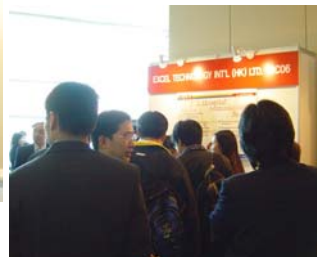
Excel

志 鴻 科 技

Excel Showcased its Latest Hospital Administration System in the Health Informatics Conference 2004 in Hong Kong

In recognition of Health Informatics Conference 2004 event as the most important healthcare industry event in Hong Kong for healthcare executives and professions, Excel participated and showcased its latest Hospital Administration System, **HATS**, in the Conference on December 10, 2004.

Organized by the Hong Kong Society of Medical Informatics and supported by various healthcare organizations and associations in Hong Kong, the theme of this year's event entitled "*Health Informatics Solution for Hong Kong – the Next Generations: Alternative Approaches*". As a result, the full-day event was well received with a turnout of over 300 delegates from the industry. The showcase of **HATS** resulted in a great response from the senior healthcare executives.



HATS, the Excel Hospital Administration System, is highly flexible and robust that is designed to help hospitals to manage its hospital administration tasks more effectively. It provides a suite of comprehensive modules to support and streamline both in-patient and out-patient operation, administration and transaction management of hospitals.

To learn more about Excel **HATS**, please visit www.excel.com.hk or email to marketing@excel.com.hk

What's
New

Head Office:

5th Floor
663 King's Road
North Point
Hong Kong

www.excel.com.hk

Copyright © Excel Technology

Excel
志 鴻 科 技